

OCTOBER 30

2018

Webinar

Selected Loan Workout and Collection Issues

Tuesday, October 30
10:00 a.m. – 12:00 p.m.

Presented by:
Mark E. Aldrich
Principal, Aldrich & Bonnefin



WHO SHOULD ATTEND?

- Loan officers
- Loan workout specialists
- Special assets personnel
- Chief financial officers
- Chief credit officers

Over the last few years, lenders have generally enjoyed good credit quality and a minimum of nonperforming loans. However, with interest rates increasing, the economic cycle maturing and borrower stress likely to follow, financial institutions should begin to staff up for loan workouts and collection activities. While exploring creative ways of restructuring these loans in an effective workout, lenders must also hone their skills relating to the collection process. Ultimately, if attempts at a loan workout fail, the lender may be faced with foreclosing on and liquidating its collateral so as to minimize any potential losses. To complicate this process, the effects of a bankruptcy filing also must be considered.

With this in mind, Aldrich & Bonnefin, PLC is pleased to invite you to attend a webinar on Selected Loan Workout and Collection Issues. This webinar will address loan workout structuring and alternatives, as well as regulatory issues raised in the collection process. Selected bankruptcy issues will also be considered. In addition, the webinar will include a discussion of issues lenders may encounter when foreclosing on real estate collateral, as well as issues related to foreclosing on personal property collateral.

Highlighted areas will include:

- Loan workout structuring and alternatives
- Documentation challenges and solutions
- Regulatory issues raised in the collection process
- Selected bankruptcy issues
- Rights and remedies
- Foreclosure of personal and real property

A CD also will be available for purchase!

ALDRICH
&
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PRICING

When registering online, please select from the following options:

Live Webinar (Single Connection)	\$295.00 (BCG Members) \$395.00 (BCG Non-members)
CD-ROM	\$295.00 (BCG Members) \$395.00 (BCG Non-members)
Live Webinar <u>AND</u> CD-ROM	\$530.00 (BCG Members) \$710.00 (BCG Non-members)

REGISTRATION

To register, please contact your institution's Main Contact or, if authorized, log in at <https://register.bankerscompliancegroup.com/subadmin> and select "Register for Events." Registration closes at noon **three business days** prior to the Webinar date. Registrants will receive an email on how to download the materials and make the connection for the presentation two business days before the Webinar.

If you have not established an online event registration account, please contact Nina Gomez at 800-742-3600 or email her at info@bankerscompliancegroup.com to obtain a username and password.

PAYMENT

BCG Members: This Webinar is offered to BCG members on an optional basis. BCG Members will be billed and do not need to pay online or send a check.

Non-members: We must receive payment no later than 10:00 a.m. on Thursday, October 25. Non-members may pay by credit card or check. To pay by credit card, follow the credit card instructions during the online registration process. Major credit cards are accepted. To pay by check, make checks payable and mail to **Aldrich & Bonnefin, PLC, P.O. Box 19686, Irvine, CA 92623-1029**, and indicate the event for which you are registering.

CANCELLATION

BCG Members will be billed \$50 unless we receive a written cancellation notice by 10:00 a.m. on Thursday, October 25.

Non-members will be **fully** refunded if we receive a written cancellation notice by 10:00 a.m. on Thursday, October 25. Otherwise, the registration fee, less \$50, will be refunded.

ACCREDITATION

MCLE: As an added benefit we are offering this Webinar to in-house attorneys for MCLE credit. This activity has been approved for Minimum Continuing Legal Education credit by the State Bar of California in the amount of **2.0 hours**. Aldrich & Bonnefin certifies that this activity conforms to the standards for approved education activities prescribed by the rules and regulations of the State Bar of California governing minimum continuing legal education. **SPECIAL NOTICE:** To receive MCLE credit, attorneys will need to download the MCLE forms posted on the conference website and note the two verification codes that will be announced during the Webinar.